

They know where devices are.

We have to use the geolocation data, track weather patterns there.

Scope - focus is on the US.

Questions for kick-off:

- What constitutes of a natural disaster?
 - Anything that can affect the integrity of a backup.
 - Power outages (hurricane, thunderstorm)
- How do we determine risk levels?
 - Make them customizable. Not an exact science. They don't have info for us right now.
- Is the app for both customers and Datto?
 - Yes
- What is on the internal web GUI? What is on the external web GUI?
 - Internal - all
 - External - just their devices
- How is the "steps to prepare" list generated?
 - Will be generic, they'll give us it.
- Any specific weather tracking or geo-locating APIs we should use?
 - Geo-locating - Chris will get it for us (they pay for a service)
 - Weather - Chris has suggestions. Cost is okay regardless to.
- Do customers already have accounts linked to their owned appliances?
 - MSPs are notified